



EMPOWERING PHARMA  
BUSINESS JOURNEY



Company profile

OLD PHARMA International S.r.l.



# About us



Founded in 1977, **OLD PHARMA** has grown from a specialized **importer and distributor of Active Pharmaceutical Ingredients (APIs)** into a reliable and competent partner for the **two major players** in pharmaceutical market:

- ✓ **APIs Manufacturers** (Active Pharmaceutical Ingredients)
- ✓ **Pharmaceutical Industry of the Finished Product**

For the former **OLD PHARMA** facilitates entry into regulated markets bolstering business activities; for the latter it ensure activities continuity and company's growth. With a rich history spanning decades, the company has earned its reputation through an unwavering commitment to **excellence, quality, and customer satisfaction.**

— “ —  
AN **EXCELLENCE** IN THE INTERNATIONAL  
PHARMACEUTICAL SECTOR, **SINCE 1977**  
— ” —





**GMP-certified**

**AIFA-approved**

## About us

### INFRASTRUCTURE

**OLD PHARMA** is equipped with an AIFA-approved warehouse for the storage of Active Pharmaceutical Ingredients, ensuring compliance with the stringent regulations set by the Italian Medicines Agency.

These certifications attest to **OLD PHARMA** commitment to **safety, quality, and regulatory compliance**.

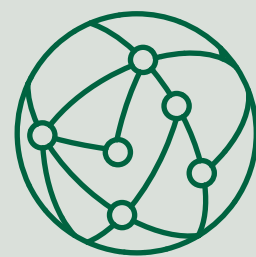
### CERTIFICATIONS

**OLD PHARMA** International is **GMP-certified** since 2014, underlining its dedication to maintaining the **highest standards** in pharmaceutical.

# Services

**OLD PHARMA** has emerged as a benchmark of excellence in the pharmaceutical industry, driven by commitment to **quality, innovation** and **client satisfaction**.

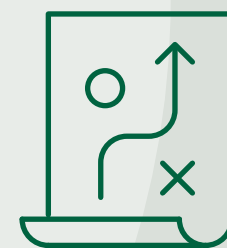
The global network of suppliers and customers positions **OLD PHARMA** as more than just a distributor; the company is a **partner** offering **cutting-edge solutions** and **integrated services** to enhance the business of **OLD PHARMA** stakeholders.



**STRATEGIC  
SOURCING**



**REGULATORY  
& TECHNICAL  
SCIENTIFIC  
ADVICE**



**MONITORING  
& CONTINUOUS  
IMPROVEMENT**



**RELATIONSHIP  
MANAGEMENT**



**BUSINESS  
DEVELOPMENT**

### — IDENTIFICATION OF NEEDS

**OLD PHARMA** actively listens to his partners to propose **tailored solutions**, even in complex cases.

### — CHOICE OF SUPPLIERS

Thoroughly evaluating options based on reputation, experience, and quality, ensuring the **best fit for customer needs**.

### — ANALYSIS OF COSTS & CONDITIONS

Negotiating to maximize procurement value, meet targets, and create business opportunities for suppliers.

### — QUALITY ASSESSMENT & COMPLIANCE

Scrutinizing certifications, ensure regulatory adherence, and **evaluate** the support and maintenance provided by the supplier.



— “ —  
**OLD PHARMA TEAM**  
METICULOUSLY MANAGES  
THE ENTIRE **APIs**  
SUPPLY CHAIN  
— ” —



## Regulatory & Technical Scientific Advice

**OLD PHARMA** team includes experts in **Good Manufacturing Practice** (GMP) and scientific consultants for comprehensive regulatory and technical support.

### TECHNICAL & SCIENTIFIC ADVICE

Evaluating active ingredient mechanisms, off-label uses, pharmacokinetic studies, potential interactions and new developments.

### REGULATORY CONSULTANCY

Interpreting and developing strategies compliant with national and international regulations.



**SERVICES**

**RELATIONSHIP MANAGEMENT**

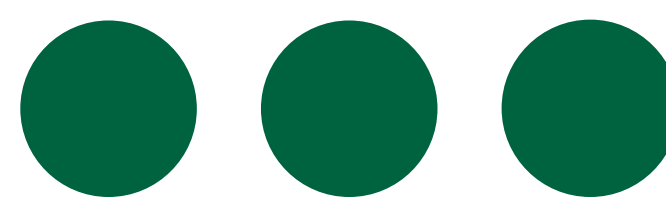
**OLD PHARMA** maintains open communication with suppliers, ensuring trust, synergy, and resilience to market challenges. Additionally, **OLD PHARMA** mitigate credit risk for its suppliers by purchasing and importing their products.

**MONITORING & CONTINUOUS IMPROVEMENTS**

Constant monitoring of supplier performance ensures business continuity by identifying potential issues before they occur.

**BUSINESS DEVELOPMENT**

**OLD PHARMA** skilled marketing and business management professionals conduct thorough market trend analysis and patent coverage review, offering tailored consolidation and growth solutions with on going personalized consultancy.



# APIs & Network

**OLD PHARMA** provides active pharmaceutical ingredients for various therapeutic areas through **chemical, enzymatic or fermentation synthesis**. The **global network of OLD PHARMA** allows us to identify, evaluate and supply active ingredients from **European and non-European sources**.

**OLD PHARMA** product range continues to **expand in line** with its business plans.

More info on [www.oldpharma.it](http://www.oldpharma.it)

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WHAT KIND OF PHARMACEUTICAL  
ACTIVE SUBSTANCE ARE YOU  
LOOKING FOR?  
**WE CAN SUPPLY IT TO YOU!**  
— ” —







# Conclusion

**OLD PHARMA**, a leader in importing and distributing active pharmaceutical ingredients for over four decades, is a trusted partner for API manufacturers and the pharmaceutical industry.

Renowned for reliability and competence, it ensures the seamless supply of essential APIs, fostering growth and innovation in medicine production. With a commitment to excellence, **OLD PHARMA** continues to drive advancements in healthcare globally.




API COMPETENCE, YOUR VALUE








# OLD PHARMA

API competence, your value

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**CONTACT US**