



EMPOWERING PHARMA
BUSINESS JOURNEY

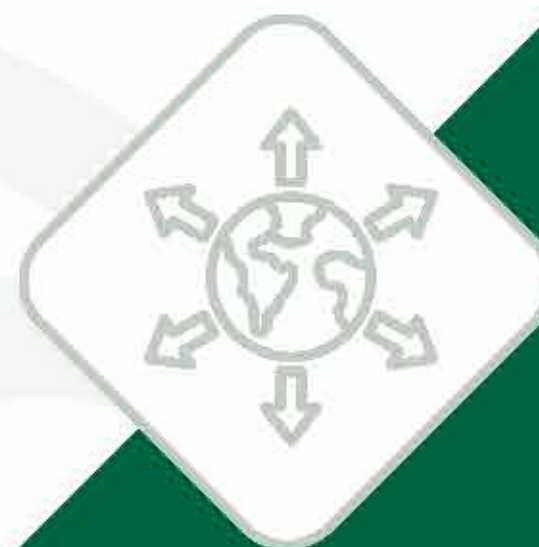


Company profile

OLD PHARMA International S.r.l.



About us



Founded in 1977, **OLD PHARMA** has grown from a specialized **importer and distributor of Active Pharmaceutical Ingredients (APIs)** into a reliable and competent partner for the **two major players** in pharmaceutical market:

- ✓ **APIs Manufacturers** (Active Pharmaceutical Ingredients)
- ✓ **Pharmaceutical Industry of the Finished Product**

For the former **OLD PHARMA** facilitates entry into regulated markets bolstering business activities; for the latter it ensure activities continuity and company's growth. With a rich history spanning decades, the company has earned its reputation through an unwavering commitment to **excellence, quality, and customer satisfaction**.

— “ —
AN **EXCELLENCE** IN THE INTERNATIONAL
PHARMACEUTICAL SECTOR, **SINCE 1977**
— ” —



About us

INFRASTRUCTURE

OLD PHARMA is equipped with an **AIFA-approved warehouse** for the storage of Active Pharmaceuticals Ingredients, ensuring compliance with the stringent regulations set by the Italian Medicines Agency. These certifications attest to **OLD PHARMA** commitment to safety, quality, and regulatory compliance.

CERTIFICATIONS

OLD PHARMA International is **GMP-certified** since 2014, underlining its dedication to maintaining the highest standards in pharmaceutical. In a perspective of responsible and sustainable corporate growth, in 2024 it obtained the prestigious **“Committed” badge from EcoVadis**, a well-known global ESG performance evaluation platform.



**GMP
certified**



**AIFA
approved**



**ECOVADIS
committed**

Services

OLD PHARMA has emerged as a benchmark of excellence in the pharmaceutical industry, driven by commitment to **quality, innovation** and **client satisfaction**.

The global network of suppliers and customers positions **OLD PHARMA** as more than just a distributor; the company is a **partner** offering **cutting-edge solutions** and **integrated services** to enhance the business of **OLD PHARMA** stakeholders.



**STRATEGIC
SOURCING**



**REGULATORY
& TECHNICAL
SCIENTIFIC
ADVICE**



**MONITORING
& CONTINUOUS
IMPROVEMENT**



**RELATIONSHIP
MANAGEMENT**



**BUSINESS
DEVELOPMENT**

— IDENTIFICATION OF NEEDS

OLD PHARMA actively listens to his partners to propose **tailored solutions**, even in complex cases.

— CHOICE OF SUPPLIERS

Thoroughly evaluating options based on reputation, experience, and quality, ensuring the **best fit for customer needs**.

— ANALYSIS OF COSTS & CONDITIONS

Negotiating to maximize procurement value, meet targets, and create business opportunities for suppliers.

— QUALITY ASSESSMENT & COMPLIANCE

Scrutinizing certifications, ensure regulatory adherence, and **evaluate** the support and maintenance provided by the supplier.



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OLD PHARMA TEAM
METICULOUSLY MANAGES
THE ENTIRE **APIs**
SUPPLY CHAIN
— ” —



Regulatory & Technical Scientific Advice

OLD PHARMA team includes experts in **Good Manufacturing Practice** (GMP) and scientific consultants for comprehensive regulatory and technical support.

TECHNICAL & SCIENTIFIC ADVICE

Evaluating active ingredient mechanisms, off-label uses, pharmacokinetic studies, potential interactions and new developments.

REGULATORY CONSULTANCY

Interpreting and developing strategies compliant with national and international regulations.



RELATIONSHIP MANAGEMENT

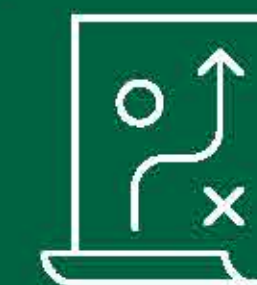
OLD PHARMA maintains open communication with suppliers, ensuring trust, synergy, and resilience to market challenges. Additionally, **OLD PHARMA** mitigate credit risk for its suppliers by purchasing and importing their products.

MONITORING & CONTINUOUS IMPROVEMENTS

Constant monitoring of supplier performance ensures business continuity by identifying potential issues before they occur.

BUSINESS DEVELOPMENT

OLD PHARMA skilled marketing and business management professionals conduct thorough market trend analysis and patent coverage review, offering tailored consolidation and growth solutions with on going personalized consultancy.



**MONITORING
& CONTINUOUS
IMPROVEMENTS**



**BUSINESS
DEVELOPMENT**



**RELATIONSHIP
MANAGEMENT**

APIs & Network

OLD PHARMA provides active pharmaceutical ingredients for various therapeutic areas through **chemical, enzymatic or fermentation synthesis**. The **global network of OLD PHARMA** allows us to identify, evaluate and supply active ingredients from **European and non-European sources**.

OLD PHARMA product range continues to **expand** in line with its business plans.

More info on www.oldpharma.it

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WHAT KIND OF PHARMACEUTICAL
ACTIVE SUBSTANCE ARE YOU
LOOKING FOR?
WE CAN SUPPLY IT TO YOU!
— ” —



Conclusion

OLD PHARMA, a leader in importing and distributing active pharmaceutical ingredients for over four decades, is a trusted partner for API manufacturers and the pharmaceutical industry.

Renowned for reliability and competence, it ensures the seamless supply of essential APIs, fostering growth and innovation in medicine production. With a commitment to excellence, **OLD PHARMA** continues to drive advancements in healthcare globally.

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API COMPETENCE, YOUR VALUE

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